



Training programme of Inbets+

Train the Trainer



Train the Trainer – Schedule of 7.12.2021

- 9:30 CET Welcome words, Dr Hogeforster
 - 9:45 Practical issues (About the arrangements) – Dr Sirpa Sandelin
 - 10:15 Participants introduce themselves
- [pause]
- 10:45 Lecture 1: Pedagogic – Dr Sirpa Sandelin.
 - 11:30 Lunch
 - 12:00 Lecture 2a: Entrepreneurial properties – Dr Anita Richert-Kaźmierska, Politechnika Gdańska, Poland,
- [pause]
- 12:45 Lecture 2b: Innovative enterprise – MBA Michael Christiansen, IBC, Denmark
 - 13:30 Coffee break and Padlet: what kind of support a successor as a novice entrepreneur could need in your country
 - 14:30 Lecture 3: Generational change in company succession as a change management process – Prof. Dr Joachim von Kiedrowski, Prof. Dr Uwe Schaumann
 - 15:00 Discussion: Issues a trainer should consider when training a novice entrepreneur
 - 15:20 Conclusion of discussion
 - 15:30 End of day 1

Note: all the sessions will be recorded. All the times are CET – Central European Time



Train the Trainer – Schedule of 8.12.2021

Day 2: “[Generational] business transfer”

- 9:30 Lecture 1: “What is generational business transfer and why is it important” Dr Max Hogeforster
- [Pause]
- 10:15 Lecture 2:: Business transfer process Dr Max Hogeforster
- 11:00 Padlet: Issues that should be considered when planning generational transfer
- 11:30 Lunch
- 12:00 Conclusion of Padlet, Lecture 3: Challenges in generational business transfer Dr Max Hogeforster
- 12:45 Coffee break
- 13:15 Discussion: Issues a trainer should consider when training a person planning business transfer.
- 13:45 Concluding the discussion, Lecture 4: Mentor and Mentoring, Dr Kari Lilja
- 14:15 Concluding words, Dr Max Hogeforster, link to the evaluation form, compiling the form
- 14:30 end of the training.

Note: all the sessions will be recorded. All the times are CET – Central European Time



Practical information

- Link to the Webex hill –session (The Online session)
 - <https://hill.webex.com/hill/e.php?MTID=mf47a89708a4934a40ca2ee3a79035420>
 - Password: TtT2021
 - Session will be open from 8:30 EET (7:30 CET)
- Link to the Moodle on-line learning platform
 - <https://samkmoodle.samk.fi/course/view.php?id=402>
- Link to the Registration form:
 - <https://elomake.samk.fi//lomakkeet/12630/lomake.html>
 - If yo have not yet completed the form, please, do it now!
- Link to the evaluation form
 - <https://elomake.samk.fi//lomakkeet/12583/lomakkeet.html>
 - Please do not forget to complete the evaluation form after the training
- Last minute information e.g., concerning possible changes will be on Moodle (See the link to the on-line learning platform above)

Practical information concerning the Moodle platform

- The platform has been divided into 6 tabs.
- General tabs contains general information
- Workbook for trainers is a pdf-file containing topics and issues discussed during the training, tips for further discussions, links, and space for trainer's own notes. Also trainer's own notes can be saved by saving the file to your own computer.
- The other tabs contain presentations and additional materials
- The platform will be available for the present (Except Thursday 9th December due to maintaining)


The screenshot shows the Moodle interface for the 'Mentoring' tab. At the top, there are navigation tabs: 'General', 'Pedagogic', 'Entrepreneurship', '(Generational) Business Transfers', and 'Mentoring' (which is highlighted in green). Below the tabs, there is a sub-tab 'Workbook for trainers'. The main content area is titled 'Presentations' and includes a sub-section 'Additional material'. The 'Presentations' section contains a list of items, each with a red document icon, a title, and a date. The 'Additional material' section contains a paragraph of text and two items, each with a blue link icon, a title, and a description.

General Pedagogic Entrepreneurship (Generational) Business Transfers **Mentoring**

Workbook for trainers

Presentations


Links to recorded presentations and presentation materials

 **Material of the presentation "Mentor and Mentoring"** Uploaded 6/12/21, 10:53

Additional material


Links etc.

It is worth bearing in mind, that the origin of the additional material (Videos, web pages, books etc) may be in macrocultural area, in which the cultural properties like human values, legislation or attitudes to work, entrepreneurship etc. may differ from ours. We, as teachers and facilitators of the course do not sign nor promote any opinions presented in these materials. The opinions manifested in materials are opinions of authors, actors and actresses, directors and other contributors of material, and the responsibility for these rests with them.

 **What does it mean to be a mentor?**

Mentoring is interaction between two individuals, in which both can learn from each other.

Video by Simon Sinek

 **What can be understood wrong about mentoring**

"People are there for each other."